



## FESSLER NURSERY

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### 2023-2024 Terms

**Order Placement:** Our shipping season is from December through May. Fuchsia liners are available October thru March. 2" starter fuchsia pots are available for customer pickup only mid-November thru April and should be ordered 16 weeks prior to shipment. All other orders should be placed 8 weeks before the ship date. All orders must be placed thru a broker. We do not sell direct.

**Overpack:** 102 tray billed as 100 or Split 102 (51) tray billed as 50. TrixiLiners, MixMasters & Mandevilla: 50 tray billed as 50. Ipomea: 72 tray billed as 70.

**Minimums:** The minimum order for pick up is four trays. For shipping FedEx, UPS, or GSO one box is minimum. For Air Freight, 4 boxes is minimum. \$20.00 additional charge for orders below the minimum.

**Availability:** Excess liner availability will be sent out weekly, by email, from December thru May or you may find it on-line at [www.fesslernursery.com](http://www.fesslernursery.com). Ordering off availability must be placed by Thursday before the Monday ship date. New orders for pick up need a 24 hour notification. We will do our best to ship your order as close as possible to the desired ship date to include shipping in the same week received if possible. Last minute orders MUST have the correct ship method and tags y/n on the order when we receive it in order to expedite the shipment.

**Boxing:** Box charge is \$12. The number of trays per box is 3 of the 72, 4 of the 50 & 102 and 8 of the split 102 for the vegetative bedding liners. We reserve the right to adjust the number of trays per box based on the plant size. Boxes are double walled corrugated cardboard construction.

**Pick-Up:** All customer pickup orders must be picked up at Fessler Nursery by 4:00 pm Wednesday of the ship week. Customers will be called on the Monday of their ship week when plants are ready. You may pick up during our office hours from 8:00-4:00.

**Shipping:** We will notify your broker of any backorders, shortages or substitutions prior to shipping. All freight charges will be billed to the brokers account or freight collect. Freight is not included in the liner price. We ship via Fed Ex, UPS, GSO, Alaska Airlines and truck (limited area). All shipments will be shipped according to the ship date & method specified on the order. If the customer would like the shipment delayed up to one week due to weather concerns, we must be notified by 4:00 pm the Friday before shipment. Trucking is available for orders with a minimum of 20 trays along the I-5 corridor from Eugene, OR to Seattle, WA. Truck shipping charges are \$7.50 per tray with a maximum of \$350. Trucking will be available from week 4-17. Freight costs are subject to change.

**Tags:** All finished patented items are required to be sold with a tag. You may purchase the tags with your liners or from the tag supplier of your choice. Tags will be shipped unless the order specifies not to. 100 tags are included for each 102 tray; 50 tags for split 102 and 50 cell trays; and 72 tags for 72 trays of ipomea. We are able to offer tag ratios from 1 to 6, but will round up to the nearest full bundle of 50 tags. All tags are \$.07 each. Last minute orders may require tags to be backordered and customer will be charged for the additional freight charges. Tags are required to be sold with Vinca major Wojos Jem.

**Broker Terms:** Payment terms are net 30 days with finance charges of 1.5% per month on the unpaid past due balance.

**Pricing:** Available from the broker of your choice. For a list of brokers that we work with, please go to our website: [www.fesslernursery.com/wholesale/vegetative-annual-liners/broker-list](http://www.fesslernursery.com/wholesale/vegetative-annual-liners/broker-list). Pricing is subject to change if URC suppliers price is changed due to freight surcharges.

**Discounts:** Discounts are based on prior year purchases. 4% 10,000-14,999; 8% 15,000+. Discounts are given on the price of the liner only.

**Cancellations:** Are accepted 12 weeks from ship date; except for dianthus & 2" fuchsias which require 14 week notice. We will try and resell any late cancelled orders, but will bill for any liners not sold.

**Warranty/Guarantee:** Fessler Nursery warrants that all plant product is sold true to name and as described. within recognized